

Communications Hub Orders Policy

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1 Context and background

1. The Smart Energy Code (SEC) and associated Communications Hub Handover Support Materials (CHSM) documents govern the supply of Communications Hubs to SEC Parties. They describe how monthly forecast and order quantities must be submitted by SEC Parties to ensure sufficient levels of accuracy are achieved to provide efficient control of resources within the Communications Hub supply chain.
2. In accordance with Section F5.17 of the SEC, DCC has the ability to amend CH Orders before acceptance, so that the order is compliant with the requirements of the SEC. The CH Handover Support Materials describes how Parties will be notified where this is necessary. DCC will make all reasonable efforts, including review of supply chain capability and flexibility with the CSPs that will provide Communications Hubs, to meet requests for Communications Hubs Order quantities that are outside forecast tolerance ranges set out in Section F5.10 of the SEC. DCC would stress however that it is limited in this regard by its contracts with the CSPs.
3. Under the CSP Contracts, DCC is required to manage the aggregate total quantity of all Communications Hubs Orders within a tolerance of the aggregate total quantity of all Communication Hubs Forecasts to the same constraints set out in Section F5.10 of the SEC. Specifically, DCC is required to ensure that, for a given Delivery Month, the total DCC Aggregate Order quantity is within +/-50% of the total aggregate forecast submitted ten months in advance of the Delivery Month and within +/-20% of the total aggregate forecast submitted seven months in advance of the Delivery Month. This is necessary because the CSP supply chains and production lines need to be managed to deliver a total volume of Hubs.
4. This Communications Hub Orders Policy provides a definition of the algorithms applied to amend Communications Hub Orders where the aggregate order quantity falls outside the tolerances defined in the CSP Contracts.
5. This Policy will be published on the DCC Website in accordance with Section F5.18 of the SEC. The objective of the Communications Hub Orders Policy is to apply a fair and unambiguous set of rules to determine amendments to non-compliant Communications Hub Orders across all Parties in a manner that balances the:
 - a. overall capability of DCC to meet non-compliant Communications Hub Orders;
 - b. level of variance against forecast tolerance for each Party's Communications Hub Order; and
 - c. total quantity of Communications Hubs ordered in each Party's non-compliant Communications Hub Order

1.1 Definitions

CSP Contract	means the DCC Service Provider Contract for the Communications Services Provider, as published on the DCC Web Site
DCC Aggregate Order Quantity	means the aggregated order quantity of all Communications Hub Orders applicable to a particular Delivery Month and Region.
Maximum DCC Aggregate Order Quantity	means the maximum aggregated monthly order quantity acceptable to the CSP
Minimum DCC Aggregate Order Quantity	means the minimum aggregated monthly order quantity acceptable to the CSP
Party Order Variance	means the amount by which a non-compliant order quantity varies from the tolerance limit
Standard Minimum Adjustment	means a set number that will be the minimum number of Communication Hubs by which an order shall be adjusted
Total Allowable Variance	means the amount by which the aggregated quantity of non-compliant orders is to be adjusted

1.2 Clarifications and assumptions

6. It is recognised that F5.10 applies to separate quantities for Communications Hub HAN Variants. This Communications Hub Orders Policy will be reviewed and where necessary amended following the introduction of Communications Hub HAN Variants.
7. As defined the DCC Aggregate Order Quantity refers to an aggregate of Communications Hub Orders for a Region. In all cases the calculations defined within this document apply to a Region.
8. The four values listed below will be amended where necessary to accord with the provisions of the CH Handover Support Materials clause 3.14 regarding minimum order quantities and the requirement to order complete pallet layers (rounded to nearest pallet layer volume).
 1. Communications Hub Forecasts
 2. Communications Hub Order quantities
 3. Maximum DCC Aggregate Order Quantity
 4. Minimum DCC Aggregate Order Quantity

9. All quantities used within the calculations defined in this document will be the quantities as amended.
10. DCC has included a Standard Minimum Adjustment in its calculations, to ensure that Parties ordering small quantities are not disproportionately affected. All Parties will have their Orders amended to meet their requirement for additional or reduced numbers of Communications Hubs by at least this value.
11. In defining the algorithms described in this document the DCC assumes that:
 - a. Communications Hub Orders will be submitted independently by each Party without reference to orders placed by other Parties;
 - b. Parties will submit Communications Hub Orders and Communications Hub Forecasts that accurately reflect their genuine requirements; and
 - c. all Orders will meet the minimum order quantities as specified in the CH Handover Support Materials, and in particular Order quantities will be at least a full pallet and thereafter in pallet layer increments (CHHSM 3.14).
12. DCC notes that this Policy has to account for the fact that the CH Handover Support Materials contains different packaging information for the mesh WAN Variant for the Central Region and South Region and the cellular only WAN Variant Communications Hubs supplied in the South Region and Central Region.
13. DCC notes that as cartons cannot contain a mixture of WAN Variants, and there are different numbers of Communications Hubs per carton for mesh (10) and cellular (14), it must round up or down to the nearest full carton.
14. DCC has included a worked examples within this document at section 5 which are calculated for a mixed pallet – i.e. a pallet containing both cellular and mesh WAN Variants (DCC notes the algorithms remain the same for single variant and mixed variant pallets).
15. DCC have also published an accompanying spreadsheet providing a range of worked examples and the algorithms used within them.
16. DCC notes that it in its worked example it uses the figure of 6.25% of mesh variant Communications Hubs as this figure is within the range of the estimated requirement and provides a rounded number of mesh variant cartons.
17. In accordance with the CHHSM clause 3.14, Users may order layers of cartons within a pallet containing a mix of WAN Variant cartons, but must account for ordering full cartons containing a single WAN Variant.
18. DCC notes that it is potentially possible that the CH Orders Policy will need to be applied in the situation where a particular WAN Variant is subject to over or under ordering as compared to forecasts. In this circumstance DCC shall apply the same process and formulas exclusively to the particular WAN Variant quantities whilst fulfilling the full ordered quantities for other WAN Variants.
19. DCC notes that it is obliged to fulfil CH Orders within the tolerances prescribed in Section F5.10. As per Section F5.17, DCC will take all reasonable steps to accommodate a CH Order which is outside of the tolerances prescribed in

Section F5.10 - in whole or part, or subject to amendments in accordance with the CH Orders Policy.

20. DCC stresses that Parties should submit CH Orders which reflect their genuine need and are not unnecessarily constrained by their individual forecasts.

2 Orders above and below thresholds

21. It may reasonably be expected that some Parties will submit Orders that are above or below the thresholds specified in Section F5.10 of the SEC, in any month. Therefore, without compromising its commercial obligations under the CSP Contracts, DCC will be able to either:
 - a. wholly accept all non-compliant Orders where the DCC Aggregate Order Quantity falls within the tolerance range; or
 - b. wholly or partially accept non-complaint Orders where the DCC Aggregate Order Quantity falls outside the tolerance range.
22. Where, under (b) overall variance against tolerance is too great to accommodate all non-compliant Orders, DCC will amend Communications Hub Orders according to the Policy described below.

3 Compliant DCC Aggregate Order Quantities

23. Where the overall DCC Aggregate Order Quantity is compliant with the constraints of the CSP Contracts, all non-compliant Communication Hub Order submissions placed by Parties will be accepted without further amendment to the quantities of Communications Hubs in each Communications Hub Order.

4 Non-compliant DCC Aggregate Order Quantities

24. Where the overall DCC Aggregate Order Quantity is not compliant with the constraints of the CSP Contracts, the DCC will firstly establish if the CSP is prepared to accept a non-compliant DCC Aggregate Order Quantity. Where the CSP is prepared to accept such an aggregate Order, in whole or in part, the Maximum DCC Aggregate Order Quantity or the Minimum DCC Aggregate Order Quantity will be adjusted to reflect the agreement reached with the DCC. Where the CSP cannot accept a non-compliant DCC Aggregate Order Quantity, the Maximum DCC Aggregate Order Quantity and the Minimum DCC Aggregate Order Quantity will remain unchanged and will reflect the contracted tolerance thresholds described above.

4.1 Low order quantity

4.1.1 Where the DCC Aggregate Order Quantity is non-compliant due to low order quantity but is now greater than or equal to the updated agreed Minimum DCC Aggregate Order Quantity then non-compliant Communications Hub Orders will be accepted without amendment.

4.1.2 Where the DCC Aggregate Order Quantity is non-compliant due to low order quantity and is still less than the agreed Minimum DCC Aggregate Order Quantity then non-compliant Communications Hub Orders will be subject to amendment.

The calculations DCC shall employ in the event of 4.1.2 are as follows:

25. All Communications Hub Orders that are above or equal to the minimum forecast Order quantity threshold set out in Section F5.10 shall be accepted by the DCC

without amendment (this will include any that are above the maximum forecast Order quantity).

26. The remaining non-compliant Communications Hub Orders shall be subject to amendment as follows:
 1. DCC shall define a Standard Minimum Adjustment which shall by default be a complete pallet layer of Communications Hubs.
 2. DCC shall calculate the total quantity of Communications Hubs available to Parties which have submitted Communications Hub Orders that are below the minimum forecast Order quantity threshold set out in Section F5.10. This is referred to as the 'Total Allowable Variance' and it is calculated thus:

Total Allowable Variance

agreed Minimum Aggregate Order Quantity = MinAQ

total quantity of Communications Hubs in all Orders accepted by DCC = $\sum AO$

sum of minimum forecast Order quantity for all Orders subject to amendment
 = $\sum PFQ$

total Standard Minimum Adjustment values for Orders to be amended
 = $\sum SMA$

Total Allowable Variance = AV

$$AV = \text{MinAQ} - \sum AO - \sum PFQ - \sum SMA$$

3. DCC shall then calculate, for each Communications Hub Order to be subject to amendment, the quantity the Order is below the minimum forecast Order quantity threshold according to Section F5.10 (the Party Order Variance). Each Order that is subject to amendment will subsequently be modified to increase the Order quantity.
4. The amended Party Order quantity shall be equal to the Party's minimum forecast Order quantity, minus a Standard Minimum Adjustment, minus a proportion of the Total Allowable Variance that is equivalent to the proportion of the total of all Party Order Variances to the relevant Party Order Variance. Where necessary the value will be rounded to the pallet layer.
5. Where necessary the value will be rounded to the pallet layer and may be adjusted to ensure the minimum order quantity.
6. The DCC shall evaluate the Party Order Variance and amended Party Order quantity as follows:

Party Order Variance

Party Order Variance = POV

unamended Party Order quantity = UOQ

Party's minimum forecast Order quantity = PFQ

$$POV = PFQ - UOQ$$

Amended Party Order quantity

Standard Minimum Adjustment = SMA

amended Party Order quantity = POQ

$$POQ = PFQ - SMA - \frac{POV}{\sum POV} AV$$

4.2 High order quantity

4.2.1 Where the DCC Aggregate Order submission is non-compliant due to high order quantity but is now less than or equal to the updated agreed Maximum DCC Aggregate Order Quantity then non-compliant Communications Hub Orders will be accepted without amendment;

4.2.2 Where the DCC Aggregate Order submission is non-compliant due to high order quantity and is still greater than the updated agreed Maximum DCC Aggregate Order Quantity then non-compliant Communications Hub Orders will be subject to amendment.

The calculations DCC shall employ in the event of 4.2.2 are as follows:

27. All Communications Hub Orders that are below or equal to the maximum forecast Order quantity threshold set out in Section F5.10 shall be accepted by the DCC without amendment (this will include any that are below the minimum forecast Order quantity).
28. The remaining non-compliant Communications Hub Orders shall be subject to amendment as follows:
 1. DCC shall define a Standard Minimum Adjustment which shall by default be a complete pallet layer of Communications Hubs.
 2. DCC shall calculate the total quantity of Communications Hubs available to Parties which have submitted Communications Hub Orders that are above the maximum forecast Order quantity threshold set out in Section F5.10 – the Total Allowable Variance:

Total Allowable Variance

agreed Maximum Aggregate Order Quantity = MaxAQ

total quantity of Communications Hubs in all Orders accepted by DCC = $\sum AO$

sum of maximum forecast Order quantity for all Orders subject to amendment
 = $\sum PFQ$

total Standard Minimum Adjustment values for Orders to be amended
 = $\sum SMA$

Total Allowable Variance = AV

$$AV = \text{MaxAQ} - \sum AO - \sum PFQ - \sum SMA$$

3. DCC shall then calculate, for each Communications Hub Order to be subject to amendment, the quantity the Order is above the maximum forecast Order quantity threshold according to Section F5.10 (the Party Order Variance). Each Order that is subject to amendment will subsequently be modified to decrease the Order quantity.
4. The amended Party Order quantity shall be equal to the Party's maximum forecast Order quantity, plus a Standard Minimum Adjustment, plus a proportion of the Total Allowable Variance that is equivalent to the proportion of the total of all Party Order Variances to the relevant Party Order Variance.
5. Where necessary the value will be rounded to the pallet layer and may be adjusted to ensure the minimum order quantity.
6. The DCC shall evaluate the Party Order Variance and amended Party Order quantity as follows:

Party Order Variance

Party Order Variance = *POV*

unamended Party Order quantity = *UOQ*

Party's maximum forecast Order quantity = *PFQ*

$$POV = UOQ - PFQ$$

Amended Party Order quantity

Standard Minimum Adjustment = *SMA*

amended Party Order quantity = *POQ*

$$POQ = PFQ + SMA + \frac{POV}{\sum POV} AV$$

5 Worked examples

29. DCC produces two worked examples below: one covering a low aggregate order quantity (4.1.2) and one covering a high order quantity (4.2.2).
30. In order to simplify the worked examples it is assumed that the month 10 forecast is the same as the month seven forecast and therefore only the 20% tolerance applies in the examples. Were both the month 10 and month seven tolerances to be breached the threshold which is most at variance to the order quantity will be used in the calculations.

5.1 Low order quantity

31. The calculation sheet above shows an example of the calculations described in this policy, where the DCC is obliged to amend order quantities due to the total order volume being below the minimum monthly value as defined by the CSP Contract.
32. The calculation sheet presents the calculation in three sections:
 1. Thresholds. This section shows the calculation of the 'minimum forecast order quantity', which is the limit the CSP can oblige the DCC to fulfil in the overall order.
 2. Orders. This section shows the calculation of the order quantities against the 'minimum forecast order quantity' giving the Party Order Variance as the difference.
 3. Managing non-compliant orders. This section shows any revised Minimum DCC Aggregate Order Quantity that the DCC has agreed with the CSP and calculates the Allowable Variance based on the formula defined in the policy. This in turn provides the amended Order Quantity.

	Supplier 1	Supplier 2	Supplier 3	Supplier 4	Supplier 5	Supplier 6	Supplier 7	Total
Month 7 forecast	143,584	79,968	186,368	85,344	38,080	1,792	92,064	627,200
Thresholds								
Minimum forecast order quantity (rounded)	114,840	64,020	149,160	68,200	30,360	1,540	73,700	501,820
Minimum forecast order quantity (layers)	522	291	678	310	138	7	335	2,281
Orders								
Order quantities	98,300	86,000	127,220	65,000	28,000	1,600	75,000	481,120
Order quantities (layers)	446.8	390.9	578.3	295.5	127.3	7.3	340.9	
Threshold check								
Party Order Variance	16,500	0	22,000	3,300	2,420	0	0	44,220
Party Order Variance (layers)	75	0	100	15	11	0	0	201
Managing Non compliant orders								
CSP obligated quantity	114,840	86,020	149,160	68,200	30,360	1,540	75,020	525,140
CSP obligated quantity (layers)	522	391	678	310	138	7	341	2,387
Minimum DCC Aggregate Order Quantity								501,820
Maximum DCC Aggregate Order Quantity (layers)								2,281
CSP adjustment (layers)								106
Standard Minimum Adjustment	220	0	220	220	220	0	0	880
Standard Minimum Adjustment (layers)	1	0	1	1	1	0	0	4
Party Order Variance	74	0	99	14	10	0	0	197
% Party Order Variance (weighted average)	37.6%	0.0%	50.3%	7.1%	5.1%	0.0%	0.0%	
Balance to be allocated in layers								102
Balance allocated across Supplier - pro rated	39	0	51	7	5	0	0	
Allowable Variance	8,580	0	11,220	1,540	1,100	0	0	22,440
Amended Order Quantity	106,040	86,020	137,720	66,440	29,040	1,540	75,020	501,820

Table 1: Low order quantity worked example

5.2 High order quantity

33. The calculation sheet above shows an example of the calculations described in this policy, where the DCC is obliged to amend order quantities due to the total order volume being above the maximum monthly value as defined by the CSP Contract.
34. The calculation sheet presents the calculation in three sections:
 1. Thresholds. This section shows the calculation of the ‘maximum forecast order quantity’, which is the limit the DCC can oblige the CSP to fulfil in the overall order.
 2. Orders. This section shows the calculation of the order quantities against the ‘maximum forecast order quantity’ giving the Party Order Variance as the difference.
 3. Managing non-compliant orders. This section shows any revised Maximum DCC Aggregate Order Quantity that the DCC has agreed with the CSP and calculates the Allowable Variance based on the formula defined in the policy. This in turn provides the amended Order Quantity.

	Supplier 1	Supplier 2	Supplier 3	Supplier 4	Supplier 5	Supplier 6	Supplier 7	Total
Month 7 forecast	143,584	79,968	186,368	85,344	14,784	2,464	92,064	604,576
Thresholds								
Maximum forecast order quantity (rounded)	172,260	95,920	223,740	102,520	17,820	2,860	110,440	725,560
Maximum forecast order quantity (layers)	783	436	1,017	466	81	13	502	3,298
Orders								
Order quantities	189,000	86,000	240,000	118,272	29,250	3,500	87,360	753,382
Order quantities (layers)	859.1	390.9	1,090.9	537.6	133.0	15.9	397.1	
Threshold check								
Party Order Variance	16,720	0	16,280	15,840	11,440	660	0	60,940
Party Order Variance (layers)	76	0	74	72	52	3	0	277
Managing Non compliant orders								
CSP obligated quantity	172,260	86,020	223,740	102,520	17,820	2,860	87,340	692,560
CSP obligated quantity (layers)	783	391	1,017	466	81	13	397	3,148
Maximum DCC Aggregate Order Quantity								725,560
Maximum DCC Aggregate Order Quantity (layers)								3,298
CSP adjustment (layers)								150
Standard Minimum Adjustment	220	0	220	220	220	220	0	1100
Standard Minimum Adjustment (layers)	1	0	1	1	1	1	0	5
Party Order Variance	75	0	73	71	51	2	0	272
% Party Order Variance (weighted average)	27.6%	0.0%	26.8%	26.1%	18.8%	0.7%	0.0%	
Balance to be allocated in layers								145
Balance allocated across Supplier - pro rated	40	0	39	38	27	1	0	
Allowable Variance	8,800	0	8,580	8,360	5,940	220	0	31,900
Amended Order Quantity	181,280	86,020	232,540	111,100	23,980	3,300	87,340	725,560

Table 2: High order quantity worked example